

Key Performance Indicators	2 Years	2018/2019	2017/2018
Investment Fund \$\$ accessed by small businesses	\$2,528,595	\$1,343,495	\$1,185,100
# Loans to delivered to small businesses	49	22	27
Jobs created or maintained through small business loans or services	76.5	49.5	27
Community projects delivered	30	14	16
Business training session participants	278	214	64
Business advisory services delivered	1036	439	597

Project or Service	What we're proud of...
<b>Community Economic Development</b>	CFEK hosted a Community Economic Development Forum over 2 days in September 2018. The forum, titled “The Sharing Economy – Innovation & Collaboration” featured 9 presenters, including innovative entrepreneurs, municipal leaders, Ktunaxa Nation leaders and staff, and topical experts. Attendees experienced insightful discussions about disruptive technologies, community investment co-ops, coworking, and the peer to peer economy. The forum wrapped up with a “Strategic Doing” exercise to encourage guests to continue to develop and implement CED strategies in their communities.
<b>Financing for Small Business</b>	CFEK provided financing to support a traditional small-scale family farming business that processes its harvest into unique, local craft products. Although our client originally approached CFEK to provide financing for modest working capital needs and new production equipment, while working with the client we identified an opportunity to do more to assist the business. Together, we worked through the business plan and financial statements, ultimately offering to refinance some existing high-interest equipment leases and increase the loan repayment period based on the expected life of the equipment. This deeper look at the business needs, significantly improved the startup business’s early-stage cash flow, enabling the client to continue to invest more of its revenues into the business. The funds were used to complete renovations, and to purchase equipment, fixtures and opening inventory.